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ValCom and SoftwareONE, Inc. Announce Strategic Partnership

Chicago, IL and New Berlin, WI – Chuck Birmingham, President of ValCom, is excited to announce a strategic partnership with SoftwareONE, a Microsoft Large Account Reseller (LAR) and Gold Certified Partner.

"Our new partnership will enable ValCom to provide customers with proven software licensing solutions to maximize their IT dollars," said Birmingham. "We can now offer a full range of licensing options to bring optimal benefit to our customers."

Additional advantages from this new alliance will include lower software acquisition costs through tactical software agreements, applicable discounts, promotions and incentives, and the potential to free-up additional budget for other IT projects.

Joining SoftwareONE's VARassist Partner Program allows ValCom to add software licensing expertise to their portfolio of IT solutions, which include product procurement, IT staffing, professional services, and their ITSM Software solution, WebSPOC.

ValCom

With over 25 years of customer success, ValCom's industry experience has provided companies with effective, long-term solutions for achieving optimal value from their IT organizations. ValCom offers the full scope of Strategic IT Sourcing and Professional IT Services, supported by the WebSPOC ITSM technology.

For more information, please visit www.valcomtechnology.com or call 630.285.0500. WebSPOC is a registered trademark of ValCom. Other products mentioned in this document are registered, trademarked or service marked by their respective owners.



SoftwareONE, Inc.

In business since 1985, “*the software licensing experts*” at SoftwareONE provide licensing and license management services to corporate, academic, not-for-profit and government organizations worldwide through offices in the United States, Europe, Southeast Asia and Brazil. SoftwareONE’s focus on providing and managing top-notch software licensing solutions to its direct customer base, as well as to VAR (Value Added Reseller) partners through its award winning VARassist Partner Program, continues to gain attention from major software publishers. SoftwareONE holds elite authorizations from Microsoft (LAR), Symantec, Adobe (ALC), McAfee, Computer Associates, Trend Micro, Macromedia, Citrix and many others. The company was named to the VAR Business VAR500 list in 2006 as one of the leading IT professional service firms. www.softwareone.com

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